



## **CONTENTS**

Who We Are	2
What We Do	3
State President's Report	4
Chief Executive Officer's Report	5
Key Statistics	7
Meeting Strategic Objectives	8
Genuinely Address Poverty and Hardship	8
Become a Volunteer Organisation of Choice	12
Ensure Adequate Resources	14
Nurture the Spiritual Base of the Society	22
Build Flexible and Adaptable Conferences	23
Our Supporters	24
Financial Statements	26
Auditor's Report	29
Governance	30
Conference Locations	32
Shop Locations	33
How to Get Involved	34



## WHO WE ARE



### **Our Mission**

The St Vincent de Paul Society is a lay Catholic organisation that aspires to live the Gospel message by serving Christ in the poor with love, respect, justice, hope and joy, and working to shape a more just and compassionate society.

### **Our Vision**

The St Vincent de Paul Society aspires to be recognised as a caring Catholic charity offering a 'hand up' to people in need. We do this by respecting their dignity, sharing our hope and encouraging them to take control of their own destiny.

### **Our Values**

**Commitment**— loyalty in service to our mission, vision and values.

**Compassion**— welcoming and serving all with understanding and without judgement.

**Respect**— service to all regardless of creed, ethnic or social background, health, gender or political opinions.

**Integrity**— promoting, maintaining and adhering to our mission, vision and values.

**Empathy**— establishing relationships based on respect, trust, friendship and perception.

**Advocacy**— working to transform the causes of poverty and challenging the causes of human injustice.

St Vincent de Paul Society SA is a registered charity under the Australian Charities and Not-for-profits Commission.

Names and images may have been changed to protect the identity of the people we assist.

## WHAT WE DO

The St Vincent de Paul Society is a volunteer-based organisation dedicated to tackling poverty and disadvantage by providing assistance to people in need. Our members and volunteers provide practical support, advocacy and friendship to the most vulnerable within our community. Our volunteers, supported by dedicated staff, alleviate the immediate requirements of people in need and also identify the causes that lead to spiritual, financial and social hardship; providing a voice for those experiencing disadvantage.

**HOME VISITS** - We are the only charity to run a home visit program in South Australia, through which volunteers provide compassionate support and material assistance including food, clothing, furniture, access to qualified Vinnies financial counsellors, and emergency funds. We also support people to remain connected to their communities by assisting with transport, visiting those experiencing ill health in hospital or in their home, and we bring joy to families at Christmas by distributing hampers and toys. The service is referred to as conference work.

**CRISIS ACCOMMODATION SERVICES** -The 20 room Vinnies Women's Crisis Centre and 47 bed Vinnies Men's Crisis Centre provide emergency accommodation, including for children at the women's centre. These services include meals, laundry, access to other Vinnies services, government and agency services, and more.

**FRED'S VAN MEAL SERVICES** - Vinnies Fred's Van meal services operate from 10 sites across South Australia, providing hot nutritious meals together with social support. Eight of these operate indoors, meaning our guests dine with dignity and comfort. Blankets and scarves or beanies are given out in winter and food is often provided to take away. More than 40,000 meals are served each year in South Australia.

**MIGRANT AND REFUGEE CENTRE** - The Vinnies Migrant and Refugee Centre provides a range of material assistance and advocacy services for recent arrivals who are struggling to make ends meet, many of whom receive no government support.

**MONEY MANAGEMENT EDUCATION** - Trained volunteer counsellors provide guidance to individuals and families experiencing financial hardship, as well as education to help our companions gain knowledge and confidence in managing their personal finances.

**DISASTER RELIEF** - We are the South Australian government's preferred partner in the event of a major disaster, supporting communities impacted by disasters by managing donated goods.

**VINNIES YOUTH** - Vinnies Youth comprises young people aged between 16-35 who share their talents and skills volunteering in services and programs across South Australia, including Fred's Van, home visits and Buddy Days.

**VINNIES SHOPS** - Vinnies is one of the largest recycling organisations in Australia and is staffed largely by volunteers. Sales from the 36 Vinnies shops across metropolitan and regional South Australia fund our services, and are a valuable resource for people on low incomes, providing quality clothing, household goods and furniture, often free of charge.

**OVERSEAS PARTNERSHIPS** - The St Vincent de Paul Society in Australia is in partnership with our neighbouring Societies in the Asia-Pacific region. Underpinning our partnership programs is a belief that people are at peace with themselves and their neighbours when they have the hope and faith that through their own efforts, they can live and grow in dignity.

### STATE PRESIDENT'S REPORT – CATHY BEATON

I want to express my admiration and thanks to all members and volunteers who every day offer themselves selflessly to assist many in our community in a myriad of ways. The 2018/2019 year presented a range of opportunities and challenges to the delivery of our services and attracting funding to assist those in need.

We continued to support people through our assistance in local communities with a special program in partnership with the federal government to assist drought affected communities with the allocation with \$2.5 million of funding. Our network of conferences allowed us to understand the needs of our farmers and to get the funding to those impacted. Parts of our rural areas have incurred a second drought and we as always, will be ready to respond.

The call on our services to support migrants and refugees continues to grow as other groups withdraw support, and the Migrant and Refugee centre staff and volunteers have responded magnificently with dedication, love and encouragement, serving more than 8,000 men, women and children.

In November 2018 Frederic Ozanam Housing Association joined with NSW and ACT housing associations to form Amelie Housing. It is hoped this new national company for the Society will be able to expand the social and affordable housing that falls under the Society's structure. It is hoped that this will assist in transitioning homeless people we assist into safe housing.

South Australia played a significant role in bringing to life the national response to the Catholic Bishop's Plenary Council 2020 submission.

State Council welcomed Andy Tamassy and Anné Halman and farewelled committed members Margaret Inglis, Steve Kelton, John D'Souza, Lucia Walsh, and Jose Hernandez. I would like to acknowledge John Lochowiak for his service as Vice President to State Council for the past eight years,

and look forward to continuing our relationship with him as our Indigenous Consultant. I would also like to congratulate Claire Victory, a proud South Australian Vincentian who was elected in March as our new National President for a four year term.

Thank you to CEO David Wark, and all staff of the Society who continually try to find new and innovative ways to deliver our services. Likewise, to all our donors, I thank you for your continued assistance.





## **TIMELINE**

1833

St Vincent de Paul Society founded in Paris by Frederic Ozanam



1854

The Society founded in Australia by Father Gerald Ward



1884

The Society
founded in
Adelaide by EF Troy
at St Francis Xavier
Cathedral



### CHIEF EXECUTIVE OFFICER'S REPORT - DAVID WARK

2018/19 has been another challenging year, as the need in our community continues to grow. But, as always, our wonderfully committed members, volunteers and staff continue to put their hands up and find creative ways of meeting these needs. The beauty of our volunteer workforce in particular is the autonomy they are able to exercise, and their willingness to just make things work. I am proud that they are supported to operate in an environment that embraces innovative thinking.

Work towards meeting the objectives in Our Strategic Plan 2017-2022 is in full swing, and we have made significant inroads in a number of areas which you will read more about in this report. Notably, a great deal of work has been undertaken in the area of developing more flexible and adaptable conferences, and this has practical implications in relation to our ambition to reduce the number of missed calls to our assistance line.

In a retail sector that has seen a number of iconic clothing retailers either close permanently or reduce their bricks and mortar presence, our retail growth continues to buck nationwide trends. This is in part due to the opening of new stores in Gawler and Whyalla, but is largely due to the quality and variety of our stock, the terrific instore merchandising, and great efforts of our staff and volunteers who make shopping at Vinnies such a unique experience.

The CEO Sleepout was another successful event, and despite participant numbers being down, the per head figure raised was up. We were delighted with a remarkable \$694,000 being raised for our homelessness services. Planning for the 2020 event has commenced, with a venue having been secured and a date imminent, as always dependent on the announcement of the AFL draw.

May I take this opportunity to thank State President Cathy Beaton for her leadership and commitment throughout the year; members of State Council who continue to guide our organisation; and our loyal, talented and dedicated staff who work tirelessly with focus clearly on the mission of the Society. In particular, I would like to acknowledge Andrew Dow, Thomas Ryan and Babs Deane, who have recently left the organisation after serving with distinction for many years.





1961

Vincentian Centre Opens (now known as Vinnies Men's Crisis Centre)



1980s

Fred's Van Meal Service established



2017

Women's Crisis Centre Opens





## **KEY STATISTICS**

### **Vinnies Shops**

**36** Shops

1,195 volunteers

### **Home Visits**

**824** conference members

51,405 people assisted

**20,821** home visits

**\$2.34** million in assistance provided

### Fred's Van

10 locations

**42,081** meals served

653 volunteers

## Migrant & Refugee Centre

8,089 people assisted

**\$402,784** in assistance provided

## Vinnies Women's Crisis Centre

**6,789** nights of shelter provided, accommodating:

634 women

608 children

**122** pets

## Vinnies Men's Crisis Centre

**14,935** nights of shelter provided, accommodating:

**535** men

# Frederic Ozanam Housing Association/ Amelie Housing

308 properties

752 people housed

# Schools and Community Engagement

**316** school, child care and kindergarten presentations

**56** barbecues at the Vinnies Men's Crisis Centre

**2,500** students played the 'Cost of Living' board game

More than **4,000** kilograms of clothing donated



# MEETING OUR STRATEGIC OBJECTIVES

### Where are we?

The St Vincent de Paul Society is a well-established charity with a long and trusted history of supporting people who are disadvantaged and marginalised. Year on year we see more people reach out to us for assistance, with their needs growing more complex in nature. As a result, it is vital that we continue to grow and evolve to meet these complex and emerging needs.

Our Strategic Plan 2017-2022 sets out some very clear priorities for us to continue responding to South Australians whose circumstances have led them to contact us for help. Throughout this part of the Annual Report we share with you some examples of how we are working towards achieving these important strategic priorities.

### **GENUINELY ADDRESS POVERTY AND HARDSHIP**

## **Community Capacity Building**

Work continues in Elizabeth South
- South Australia's most socioeconomically disadvantaged suburb
- to truly understand the root causes
of poverty, and determine how we can
partner with the people who live there
to make change in their lives, and in
their community more broadly.

We meet face to face with them and ask three questions:

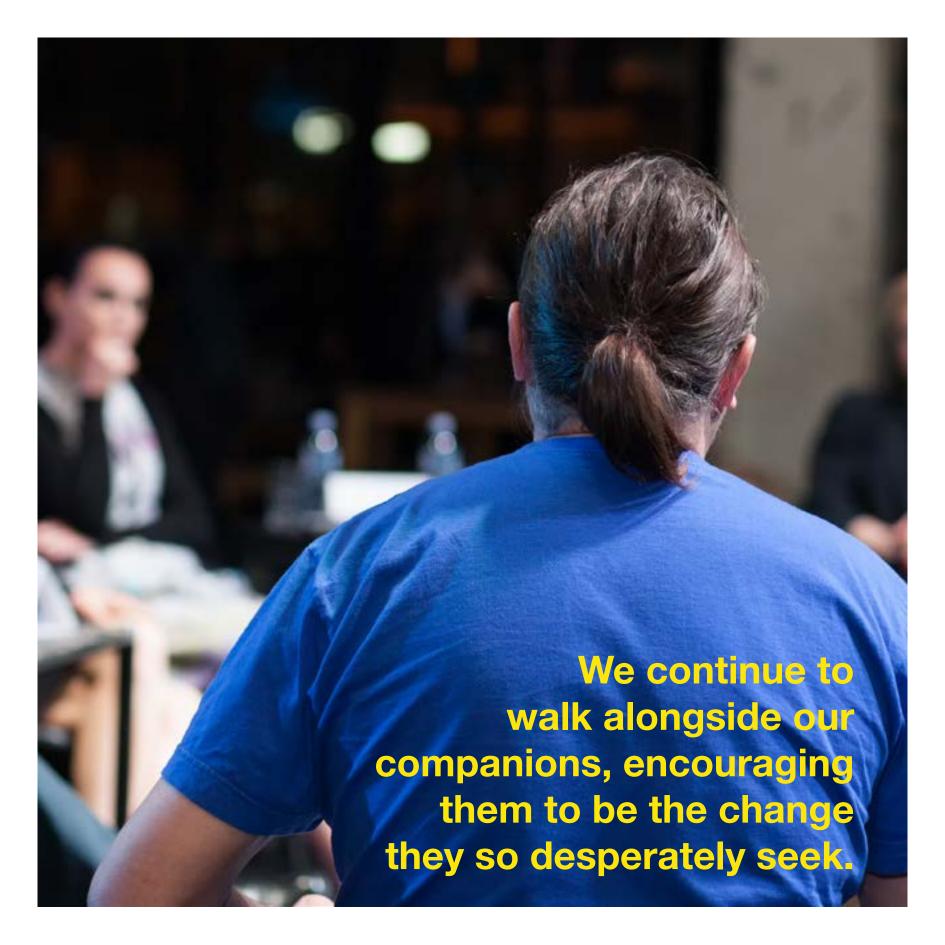
- What does it mean to live in Elizabeth South?
- What are your hopes and dreams for yourself and your community?
- What skills do you have to give back to the community?

For many of the people we meet, despite their circumstances locking them into a battle for survival, they do not allow their poverty to define them. They preserve their own identity as a friend, neighbour, or family member with hopes and aspirations. It is our role to help them unlock the chains of poverty by supporting them to have a collective voice.

A small group is meeting fortnightly; planning, thinking and talking about what people want to do for their community. They talk about linking in with local council, creating community forums and a newsletter to shine a light on both their struggles, and their successes. For the majority, it is the first time they have felt empowered to take control.

Change is incremental, but overcoming multi-generations of poverty was never going to be a quick exercise.

We continue to walk alongside our companions, encouraging them to be the change they so desperately seek.



### **GENUINELY ADDRESS POVERTY AND HARDSHIP**

### Money Management Education

In line with our 'hand up' approach, our volunteer Money Management Educators and Financial Counsellors continue to assist individuals and families experiencing financial difficulties, as well as provide them with the knowledge needed to avoid similar difficulties in the future. Many of the people we assist are so focused on their day to day existence that it can be difficult for them to look ahead and manage their income long term. In order to help them make changes that will have benefits now and into the future, we equip them with the tools they need to set up a budget, negotiate with a creditor and provide information on how to access hardship programs if they require additional help.

Another important role our volunteers play is to advocate on behalf of people who are unable to do so, and in many cases we see that there are a range of programs and concessions that are not being accessed.

The Anti-Poverty Week event held in Elizabeth in October shared information in a group setting with a particular focus on avoiding and managing debt, and how to apply for relevant concessions. The resources were also shared with Fred's Van guests, many of whom were able to benefit almost immediately from having access to relevant information.

Sarah is a single parent receiving a parenting payment, with three of her five children living at home including one living with a disability.

Sarah was having trouble meeting the basic costs of living and had incurred some debt, so she sought assistance from Vinnies.

We were able to advocate on Sarah's behalf and obtain a grant payment for school uniforms; a waiver of dental fees; a concession for continence products for the child living with a disability; and help with her utility bills. We were also able to support Sarah through a dispute with Centrelink.

With this assistance and a better understanding of how to manage her income, Sarah is now debt free.



## Migrant and Refugee Centre

The Migrant and Refugee Centre continued its good work supporting migrants and refugees who have fled war, persecution and significant injustice through financial and material assistance. In line with our 'hand up' focus, the Centre also provided advocacy support by way of referrals to other agencies, translation services and assistance with housing and immigration information.

People from 37 countries were assisted, with the highest proportion of people coming from Syria, Afghanistan, Iran, India, Bhutan and Nepal. More than 8,000 men, women and children were assisted, and \$402,784.46 in assistance was provided.

The Migrant and Refugee Centre's key project, the Vinnies Asylum seeker Assistance Program (VASA), has responded to people seeking asylum whose government payments have been withdrawn, resulting in them receiving no income. For most of these asylum seekers, they are either not permitted to work, or are on short term visas which mean they find it virtually impossible to secure ongoing employment.

Support offered by the Migrant and Refugee Centre is vital to them being able to cover even the most basic of living costs and we are grateful for additional funding received by way of grants from the Daughters of Charity, Catholic Church Insurance, and Sydney Meyer Foundation.

During the year a decision was made to transition some companions to conferences for ongoing support. The purpose of this is so that assistance can be provided within their local communities, enhancing their feeling of connectedness and reducing costs and the inconvenience associated with travel. 134 companions were referred to 26 conferences.

We continued to highlight the plight of asylum seekers throughout our networks, and informed a special feature in the Sunday Mail.



### BECOME A VOLUNTEER ORGANISATION OF CHOICE

## Vinnies Shop Volunteers

In working towards the strategic objective of becoming a Volunteer Organisation of Choice, Volunteer managers from across the Society have developed a framework that aligns volunteer involvement with the National Standards for Volunteer Involvement 2015, as developed by Volunteering Australia. The framework provides a snapshot of how we are tracking against the standards, in order to apply best practice for the way the Society engages and involves its volunteer workforce.

The welcoming of shop volunteers to bi-annual training and development days has had a significant impact on shop volunteer engagement, as it includes training that is more targeted and relevant to their role. By participating in the development days alongside shop managers and paid staff, we are also witnessing a greater sense of ownership and collaboration from volunteers.

Their inclusion offers a platform for real-time feedback and suggestions that can be taken into account almost immediately.

This of course has great benefits for the overall sense of volunteer wellbeing, and in turn creates a professional, positive environment within the shops themselves.

Trialling alternative methods of recruitment, most notably using social media to target people in their local area, have proved successful, and further work is being done to engage corporate volunteers in roles that meet their needs, and ours.

In order to ensure that we understand more fully what motivates people to volunteer in a Vinnies shop, and what factors may contribute to them leaving a volunteer role, exit surveys are being utilised to gain deeper insights into our shop volunteer program. These insights will inform future recruitment and retention strategies.



## **Support for Conference Members**

A training and development plan for conference members was approved in July 2018, and has been rolled out across the state. The tailored training aims to increase awareness, understanding and deepening of our mission, vision, core values and spirituality; and to provide Information, education and access to relevant resources so that we can better respond to the increasingly complex challenges faced by the people we assist.

The implementation of the training and development plan will be enhanced by the activities of a working party which has been established to develop a 'Train the Trainer' model, creating more efficient, accessible training opportunities. This model is anticipated to commence in February 2020.

The Home Visit Kit was updated and presented to every conference member. The kit provides members with contemporary tools to conduct a Vinnies Assistance Visit, and ensures a consistent approach to our encounters with people who reach out to us for assistance. It also provides guidance for conducting home visits safely, while preserving the dignity of our companions.

#### **Training Feedback**

- "Many thanks for your useful presentation. We learnt a few new things and were able to confirm our practices in others. It is good to know we are tracking well."
- "All the feedback was positive, as we found out the refresher was great and as one of my members found out the dental program is most helpful. Training helps remind us of what is available."
- "Very informative, our members gained so much information, this will really help us support our companions more."

### **ENSURE ADEQUATE RESOURCES**

## CEO Sleepout marks 10th year

This year marked the 10th year of the Vinnies CEO Sleepout, and close to 100 business and community leaders participated, with the event being held in a warehouse car park off Sturt Street, near Whitmore Square in Adelaide. This year's venue was a departure from more high profile venues in the past such as Adelaide Oval and Government House, offering a grittier experience for participants, and one that more closely mirrored the types of environments people experiencing homelessness find themselves in.

Almost \$695,000 was raised, which will go towards supporting our homelessness services. For the fourth time, Nick Reade from BankSA was crowned highest national fundraiser, amassing more than \$200,000. As with all the organisations whose leaders participate in the event, the 'trickle down' effect on their staff cannot be underestimated, with heightened awareness around the issues of poverty and homelessness being an important outcome.



CEO Sleepout participants



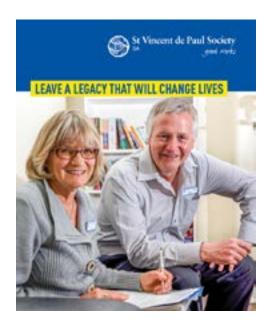
Participants heard from people who had been assisted by Vinnies.



### **ENSURE ADEQUATE RESOURCES**

### **Bequest Strategy**

Implementation of our bequest strategy continues, with the development of new marketing materials and processes to engage with regular donors, whose commitment to our mission sees them well positioned to leave a gift in their will to continue their contribution. In addition, planning is well underway on a series of morning tea events to engage current donors and offer deeper insights into the impact their contribution has on the lives of the people we assist.



### **Appeals**

We are grateful for the continued support of conference members whose tireless efforts within their parishes makes a significant impact on our fundraising revenue. We were pleased with results from the Winter and Christmas appeals, both of which exceeded budget forecasts.

However, in an environment where there is a growing number of charities competing for the hearts and minds of donors we are constantly examining how to extend our reach beyond our traditional supporter base. To this end, we have invested further in digital marketing efforts, and in leveraging the support of our growing social media communities.

A more integrated, year round advertising campaign has been implemented for 2019/2020, which should reap further rewards.

## A CHRISTMAS WITHOUT A HOME





### Vinnies Shops

In a difficult economic environment, Vinnies shops continue to display growth, evidenced by an increase in sales of 3.6% over the previous financial year.

This is important because profits from Vinnies shop sales fund vital support services for those in need. When sales are up, we are able to provide a greater level of assistance to people who need it most.

The op shop market is growing increasingly competitive, and it would be fair to say that Vinnies has led the pack when it comes to the quality of our shops in terms of merchandise and displays.

In order to ensure that our shops continue to evolve and meet changing consumer expectations, we are constantly examining what we can do to continue attracting customers whose purchases enable us to deliver on our core business of providing assistance.

Left: Our second shop in Whyalla, at the Westland Shopping Centre

Right: Staff and volunteers near the end of their preparations for the new shop opening in Gawler.

To this end, we re-located the Gawler store to the main street to take advantage of a bigger, brighter premises and increased foot traffic. The store has recorded excellent growth since opening in December.

We took a different approach in Whyalla, by opening a second shop to complement the existing one in Essington Lewis Avenue. The new shop is a first for Vinnies in South Australia, capitalising on where the shoppers already are by being located in the Westland Shopping Centre. It is a team effort with the Essington Lewis shop where stock is sorted, steamed and rolled in ready to sell. Pleasingly, sales at both shops are growing.

Towards the end of the financial year, preparations were underway to de-commission the Torrensville and Hindmarsh shops, and a new shop opened in August on Port Road at Croydon, adjacent to Officeworks and the Salvos Store. Opening day was near record-breaking, and sales have been steady.

Of course with the opening of more and larger shops, sourcing quality donations is of the highest priority. To this end we created the role of Corporate Liaison Coordinator to partner with corporates such as Ouwens Casserly Real Estate and BankSA. Bins are placed on premise to make it easy for staff and clients to donate quality clothing and goods, and their contents are regularly analysed to ensure we are indeed achieving the high quality donations we are seeking.





### **ENSURE ADEQUATE RESOURCES**

## Schools and Community Engagement

The School and Community
Engagement Coordinator role, initially
established to engage schools
and children in social justice issues
and broaden the understanding
of poverty in the community, has
expanded its reach over the past
year, by deepening relationships with
young people in other educational
settings including childcare centres,
kindergartens and tertiary institutions.

We have learnt that children are never too young to take action on social justice issues, with a kindergarten holding a 'sleepout' for the first time. The sleepout was of course held indoors, but information was provided to children and parents regarding the issue of poverty and disadvantage, and it was evident that even children as young as four years old have enormous capacity to understand the issues, and empathise with people who may not lead a lifestyle like theirs.

Along with providing opportunities for children and students to learn about the challenges facing many people in our community, our engagement with schools and other educational settings provides the Society with much needed resources, in the form of community fundraising or donations of food, clothing or expertise.

An example of the latter is the input from students at St Patrick's Technical College, who have made significant contributions to the Vinnies Women's Crisis Centre by refurbishing and enclosing the pet enclosure, and have commenced work on a project to enhance the experience of the children staying at the Centre.

Students from a number of schools have also cooked barbecues at the Vinnies Men's Crisis Centre, not only providing a delicious meal, but important social connections for the guests while also learning about the causes and impacts of homelessness through face to face contact. In addition, a number of students have supplied delicious meals and baked goods to Fred's Van.

Along with strengthening the connections with the education sector, work continues to develop relationships with other groups such as retirement village residents. This is an untapped resource of potential volunteers and supporters by way of fundraising and clothing and food drives.





Top: Students from St Patrick's Technical College working on the animal enclosure at the Vinnies Women's Crisis Centre

Bottom: UniSA students participating in their community sleepout, raising funds and awareness for Vinnies



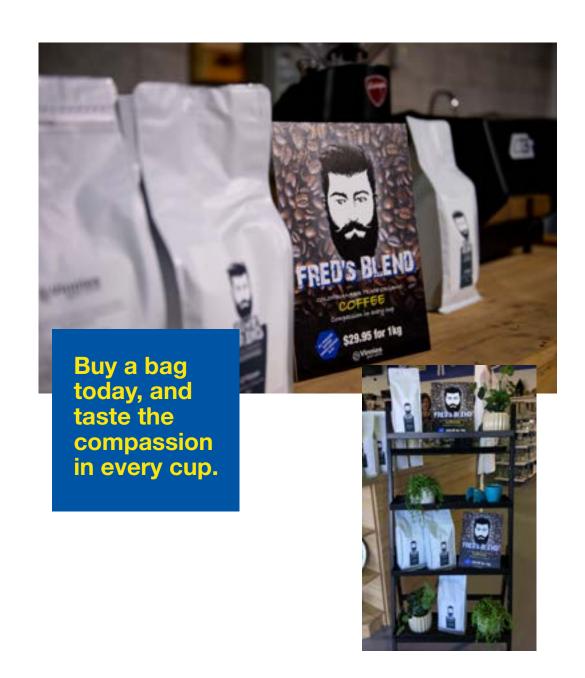
## **ENSURE ADEQUATE RESOURCES**

## Compassion in a Cup - Fred's Blend

We introduced an entirely new product line – Fred's Blend coffee – to create an alternative revenue stream. Partnering with SOHO Coffee Roasters, we worked with them to develop a blend using Colombian Fair Trade Organic coffee beans produced by an association of farming families.

Along with selling the coffee in Vinnies shops, we are working with corporates to become the chosen supplier of beans for their staff kitchens/on site cafes where applicable. In the future the coffee will be available for purchase online in both bean and pod form, opening purchase up to buyers around Australia.

Named in honour of Frederic Ozanam, the founder of the St Vincent de Paul Society, Fred's Blend pays homage to the lifegiving assistance that Frederic and those who have followed him give to millions of people all over the world, every day.



## **Drought**Relief

St Vincent de Paul Society in South Australia was chosen as one of the charities to distribute drought relief funding under the Federal Government's Drought Community Support Initiative (DCSI).

Initially, we were tasked with distributing funds to 650 households in 17 eligible local government areas (LGAs) in South Australia, but this grew to 850 households across 21 LGAs as we were recognised for our excellent efforts in connecting with regional communities, and for demonstrating best practice in adopting a simple online application process and fast turnaround time for payment.

Members of farming communities can be reluctant to ask for help, so a multipronged approach involving liaison with LGAs and other government agencies, traditional and digital media advertising, and a large mail out was employed to reach these communities. Conference members also assisted us to identify people in need.

We proudly met our target, and distributed more than \$2.5 million to drought affected communities.



### NURTURE THE SPIRITUAL BASE OF THE SOCIETY

### Plenary Response

South Australian State President
Cathy Beaton led a National
Council project team to formalise
the Society's contribution to
the Australian Catholic Bishop's
Committee Plenary Council 2020,
and members in South Australia were
invited to have input into forming
the response. To do so, they were
asked:

From your present experience/ involvement with the St Vincent de Paul Society in your State, what do you think the Society could contribute towards shaping the future of the Church in Australia in the 21st century?

What are two or three priorities you want to name for consideration of the Plenary Council?

The response noted our desire that as a result of the Plenary Council, the Church has a more deliberate, inclusive and intentional focus on its fundamental missions of following Christ by serving the poor, which we believe will be achieved through a focus on spirituality, inclusiveness, leadership and governance.

Many thanks to those who contributed to the response.

## Shop Openings

Vinnies Gawler shop staff and volunteers were joined by local conference members for the blessing of the new Murray Road shop.

Fr Jose Pazheparambil SDB led a service that reminded us of the spiritual connection that our organisation has with the Church, and the role that shops play in not just clothing people in need, but providing a meeting place where all are welcome and where deep relationships can form.

## **Acknowledging Feast Days and Special Occasions**

With such a long and distinguished history, we recall the work of our founders and those who inspired them.

Recognising Feast Days and other special spiritual occasions in our new publication 'Vinnies Voice', as well as in a more public fashion through social media demonstrates our commitment to our faith and the roots from which the Society grew.





Fr Jose Pazheparambil SDB blesses the new Gawler Vinnies shop

## **BUILD ADAPTABLE AND FLEXIBLE CONFERENCES**

## **Conference Health Audit**

A survey was developed to assess the current and future needs of conferences in terms of recruitment, training and succession planning.

The survey has highlighted successes, and identified areas where support is required to ensure that conferences are able to respond quickly and efficiently to the needs of the people we assist.

Planning is underway to examine how we overcome the challenges highlighted, with conference membership renewal and recruitment being a particular focus area.

Apart from the valuable insights gained, it was pleasing to note that the majority of respondents completed the survey online, which saved significant time and money in data entry and analysis.

## Flexibly responding to need

In order to reduce the number of missed calls (also known as 'turn-aways', in which demand for home visits exceeds supply), a working group has commenced examining how to address the shortfall.

In particular, work has begun on developing a process to facilitate the establishment of an emergency relief team comprising members from various conferences, who are available for home visits over the Christmas/ New Year period.

Currently, this six week period accounts for between 30 and 40% of annual turn-aways and it is our intention to reduce this figure significantly.



### **OUR SUPPORTERS**

St Vincent de Paul Society (SA) is fortunate to enjoy incredible support from the community, whether it be from our individual supporters, parishes, schools or businesses. We've witnessed creative fundraising efforts ranging from the traditional bake sales and sausage sizzles, to the quirky but no less appreciated 'The Most Wuthering Heights Day Ever' which saw people dress in the image of Kate Bush and dance to the iconic Wuthering Heights song in Botanic Park.

Formal partnerships with some key corporates are vital to Vinnies being able to continue supporting our most vulnerable.

### **BankSA**

CEO Nick Reade's incredible CEO Sleepout efforts are a real team affair, with all BankSA branches and personnel going above and beyond in their quest to keep Nick at the top of the leader board and raise much needed funds for Vinnies homelessness services. More than 70 staff members participated in their own community sleepout.

Monthly workplace collections focus on the needs of the women and children staying at the Vinnies Women's Crisis Centre, with items collected including school supplies, underwear, movie tickets, food for the pets accommodated at the centre, Royal Adelaide Show tickets, and more.

BankSA CEO Nick Reade with St Vincent de Paul Society (SA) CEO David Wark and BankSA staff at their community sleepout

### LaDonna Hygiene

The team at LaDonna Hygiene provide hygiene services at no charge to our two Crisis Accommodation Centres, a number of our Vinnies shops and other Vinnies services. They are also actively educating their workforce and clients on the realities of those facing homelessness and disadvantage.





### **IGA**

IGA's support for Vinnies during the Christmas period is hard to miss. Customers are encouraged to purchase a \$2 bauble, with all proceeds used to support the wonderful work Vinnies does in providing food and vital support for people experiencing homelessness and disadvantage across Australia.

IGA also provides goods for the Christmas hampers which are distributed to people in need. The hampers contain staples as well as some festive fare so that people who are doing it tough can have a more enjoyable Christmas. Throughout the year, IGA often provides end of line non-perishable foods that helps Vinnies support those who need it most.



### **Scrap Hotline**

We partnered with recyclers Scrap Hotline to amplify our Winter Appeal. Scrap Hotline provided Vinniesbranded donation banks at 14 of their depots, to support the collection of clothing, shoes, accessories and blankets for their 'Winter Warmer' promotion.

The promotion was supported by radio advertising on Triple M and on the Scrap Hotline website, and successfully raised awareness as well as increasing donations of much needed winter goods.



### **Grill'd Healthy Burgers**

Grill'd Healthy Burgers are a burger joint with a difference – their Relish membership offers bonuses to customers, but importantly their '8 and Donate' program means that customers can give back. After eight visits, Relish Members are given the choice to donate a meal to our Fred's Van service.



## FINANCIALS

Summary Statement of Financial Position		
	2019	2018
CURRENT ASSETS	\$	\$
Cash and cash equivalents	3,337,053	2,600,952
Trade and other receivables	175,318	230,022
Available for Sale Financial Assets	-	-
Inventories	87,546	48,514
Other current assets	390,465	284,313
Property Held for Sale	18,536	-
Total Current Assets	4,008,918	3,163,801
NON-CURRENT ASSETS	\$	\$
Financial Assets	1,684,139	1,642,821
Property, plant and equipment	12,174,725	12,437,978
Total Non Current Assets	13,858,864	14,080,799
Total Assets	17,867,782	17,244,600
CURRENT LIABILITIES	<b>\$</b>	\$
Trade and other payables	914,642	585,005
Provisions	933,137	1,071,735
Other current liabilities	36,182	4,652
Borrowings	2,179,561	2,179,561
Total Current Liabilities	4,063,521	3,840,953
NON-CURRENT LIABILITIES	<b>\$</b>	\$
Provisions	119,487	108,397
Total Non-Current Liabilities	119,487	108,397
Total Liabilities	4,183,009	3,949,350
Total Assets	13,684,773	13,295,250
FOURTY	•	<u> </u>
EQUITY	\$	\$
Reserves	398,907	307,042
Accumulated Funds	13,285,867	12,988,208
Total Equity	13,684,773	13,295,250

Statement of Profit or Loss and Other - Comprehensive Income	2019	2018
REVENUE	\$	\$
Sales	8,562,537	8,240,905
Government Funding	4,226,845	1,503,416
Donations	2,312,438	2,567,961
Bequests	312,546	2,875,499
Companion Contributions - Accommodation	1,308,060	867,543
Interest	49,241	28,697
Dividends and Distributions Received	84,084	
Other	987,019	948,760
Profit on Sale of Property, Plant and Equipment	437,777	_
Tront on Sale of Freperty, Flant and Equipment	18,280,549	17,032,781
EXPENSES	\$	\$
Administration	466,534	461,069
Assistance	4,653,365	2,168,065
Companion/Resident Services	110,786	103,995
Depreciation and Amortisation	472,219	450,296
Interest Paid	88,354	51,860
Fundraising Expenses	258,448	266,811
Motor Vehicle Expenses	250,098	257,526
Personnel	6,990,563	6,970,118
Professional Fees	133,433	114,383
Loss and Sale of Property, Plant and Equipment	3,962	3,264
Property Expenses	2,486,897	2,329,521
Purchases for Sales	232,430	202,330
Repairs and Maintenance	88,591	85,024
Telecommunications	157,808	167,095
Travel and Accommodation	53,259	61,370
Waste Disposal	197,199	194,446
Youth Projects	9,784	-
Other	1,328,987	1,364,893
	17,982,716	15,252,066
OPERATING SURPLUS	297,833	1,780,715
TOTAL OTHER COMPREHENSIVE INCOME		
Fair value gains on financial assets	91,691	35,647
Total Other Comprehensive Income	91,691	35,647
TOTAL COMPREHENSIVE INCOME	389,523	1,816,362

## **FINANCIALS**

Statement of Cash Flows		
	2019	2018
CASH FLOWS FROM OPERATING ACTIVITIES	\$	\$
Receipts from customers	10,393,093	9,629,559
Government funding	4,226,845	1,503,416
Donations, bequests and sundry income	3,597,953	4,775,046
Interest received	49,241	28,697
Dividends received	84,084	-
Payments to suppliers and employees	(17,884,155)	(15,507,158)
Net cash provided by (used in) operating activities	467,061	429,560
CASH FLOWS FROM INVESTING ACTIVITIES	\$	\$
Proceeds from sale of property, plant and equipment	635,664	-
Payment for property, plant and equipment	(431,048)	(341,011)
Proceeds from Sale of Financial Assets	601,815	-
Payments for Financial Assets	(537,391)	-
Net cash provided by (used in) investing activities	269,040	(341,011)
Net increase (decrease) in cash	736,101	88,550
Cash at the beginning of the financial year	2,600,952	2,512,402
Cash at the beginning of the illiancial year	2,000,002	,- , -

#### NOTE 1 BASIS OF PREPARATION OF THE SUMMARY FINANCIAL STATEMENTS

Please note the following in relation to the summary financial statements of St Vincent de Paul Society (SA) Inc. for the year ended 30 June 2019

- The summary financial statements are derived from, and consistent with, the audited financial report for the year ended 30 June 2019 prepared in accordance with Australian Accounting Standards and the financial reporting requirements of the Australian Charities and Not-for-profits Commission Act 2012; and
- b) The full audited financial report of St Vincent de Paul Society (SA) Inc. for the year ended 30 June 2019 can be provided upon request or downloaded from the ACNC website (www.acnc.gov.au)

## **AUDITOR'S REPORT**



Tel: +61 8 7324 6000 Fax: +61 8 7324 6111 www.bdo.com.au Level 7, BDO Centre 420 King William St Adelaide SA 5000 GPO Box 2018, Adelaide SA 5001 AUSTRALIA

## REPORT OF THE INDEPENDENT AUDITOR ON THE SUMMARY FINANCIAL STATEMENTS TO THE MEMBERS OF ST VINCENT DE PAUL SOCIETY (SA) INC.

#### Opinion

The summary financial statements, which comprise the summary statement of financial position as at 30 June 2019, the statement of profit or loss and other comprehensive income and statement of cash flows for the year then ended, are derived from the audited financial report of St Vincent de Paul Society (SA) Inc. for the year ended 30 June 2019. We expressed a qualified audit opinion on this financial report in our report dated 2 October 2019.

In our opinion, the accompanying summary financial statements are consistent, in all material respects, with the audited financial report, on the basis described in the summary.

#### **Summary Financial Statements**

The summary financial statements do not contain all the disclosures required by Australian Accounting Standards and the financial reporting requirements of the *Australian Charities and Not-for-profits Commission Act 2012*. Reading the summary financial statements and the auditor's report thereon, therefore, is not a substitute for reading the audited financial report and the auditor's report thereon.

#### The Audited Financial Report and Our Report Thereon

We expressed a qualified audit opinion on the audited financial report in our report dated 2 October 2019. The basis for our qualified audit opinion was that donations are a significant source of fundraising revenue for St Vincent de Paul Society (SA) Inc. St Vincent de Paul Society (SA) Inc. has determined that it is impracticable to establish control over the collection of donations prior to entry into its financial records. Accordingly, as the evidence available to us regarding fundraising revenue from this source was limited, our audit procedures with respect to donations had to be restricted to the amounts recorded in the financial records, not exceeding an amount of \$2,312,438. We therefore are unable to express an opinion whether donations the St Vincent de Paul Society (SA) Inc. has recorded are complete.

#### The Responsible Entities' Responsibility for the Summary Financial Statements

The responsible entities of the registered entity are responsible for the preparation of the summary financial statements on the basis described in the summary.

#### Auditor's Responsibility

Our responsibility is to express an opinion on whether the summary financial statements are consistent, in all material respects, with the audited financial report based on our procedures, which were conducted in accordance with Auditing Standard ASA 810 Engagements to Report on Summary Financial Statements.

BDO Audit (SA) Ptv Ltd

G K Edwards Director

Adelaide, 2 October 2019

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## **GOVERNANCE**

#### As at 30 June 2019

#### **Members In Office**

State President

Vice President

Damien Lloyd

Vice President

Sandro Canale

Vice President

Bradley Hocking

Vice President & Indigenous Representative

John Lochowiak

Treasurer Vacant

Spiritual Advisor Sr Meredith Evans

Youth Representative Laura Beres

### **Regional Presidents**

Central Vacant

Eastern Moira Lugg

Eyre Region Vacant

Fleurieu Christine Jones

Hills Murray Vacant

Northern Peter Knowling

Riverland/Yorke Margaret Kayser

South East Anné Halman

Southern Andrew Tamassy

Western Adrian Paech

### **Ex Officio**

Chief Executive Officer

David Wark

Minute Secretary

Jenny Papps

### Committees

Centres Advisory Committee

Finance Audit and Risk Management Committee

Regional Presidents Advisory Group

Vinnies Crisis Centres Advisory Group

Work Health and Safety Committee

### **Special Works Committees**

Migrant and Refugee Committee

Money Management Educators and Financial Counsellors

Overseas Partnership Committee

Vinnies Youth

### **CONFERENCE LOCATIONS**

Berri

Aberfoyle Park Hectorville Payneham

Henley Beach Adelaide/St Francis Port Adelaide

Barmera Hindmarsh Port Augusta

Kadina/Wallaroo/Moonta Port Lincoln Blackwood Port Pirie Kingswood

Prospect/Kilburn Bordertown Lefevre

Brighton Lockleys Renmark

Maitland/CYP Clearview Salisbury

Colonel Light Gardens Millicent Seacombe Gardens

Coober Pedy Modbury St Marys Croydon Morphett Vale Stirling

Dernancourt Mount Barker/Strathalbyn Tea Tree Gully

Dulwich Mount Gambier/St Pauls Thebarton

Edwardstown/Plympton Mount Gambier Women's Ottoway

Tranmere Elizabeth North Murray Bridge

Elizabeth West Naracoorte Victor Harbor

Whyalla/OLHC Gawler Newton

Glen Osmond/Parkside Noarlunga Willunga

Norwood Glenelg

Goodwood Ottoway

Greenacres Para Hills

## **SHOP LOCATIONS**

Adelaide Naracoorte

Barmera Norwood

Brighton Parkside

Campbelltown Port Adelaide

Christies Beach Port Augusta

Coober Pedy Port Lincoln

Croydon (opened August 2019) Port Pirie

Elizabeth Propsect

Gawler Royal Park

Hawthorn Salisbury

Kadina Semaphore

Kidman Park St Marys

Maitland Tailem Bend

Millicent Taperoo

Morphett Vale Valley View

Mount Barker Whyalla

Mount Gambier Whyalla Westland

Murray Bridge Victor Harbor

### **HOW TO GET INVOLVED**

The St Vincent de Paul Society relies on the generous support of individuals, community groups, schools and businesses who are committed to building a more just and compassionate society.

### To support our mission

#### Make a financial donation

Credit card donations can be made by visiting our website or calling the donation hotline. All donations of \$2 or more are tax deductible.

#### Leave a gift in your Will

The Society is able to assist thousands of people because of the generosity of those who have remembered us in their Will. For more information or an information booklet, speak to our Bequest Officer.

#### Volunteer your time

If you would like to make a direct impact on the lives of people in need, you can become a member of a conference or volunteer your time to assist people in your community through any Vinnies services or shops.

#### **Donate goods**

Donations of quality clothing, furniture and household goods can be made at any Vinnies Shop, or phone 8112 8777.

#### **Involve your school**

Get your school involved to support their local community and learn about issues affecting the community such as poverty, homelessness and social justice.

#### Host a fundraising event

From BBQs to bake sales and everything in between, you can get creative and fundraise your own way for Vinnies. Fundraising is a great way to get your friends, family and community together to have fun and make a difference for people trying to get back on their feet.

GPO Box 1804, Adelaide, SA 5001 202 Franklin Street, Adelaide, SA 5000

(08) 8112 8700 Fax: (08) 8112 8799 svdp@svdpsa.org.au

Donations 13 18 12 or www.vinnies.org.au